



SPECIAL EDITION: Direct Loan Training

VOLUME III, NUMBER 2

MARCH/APRIL 1997

DIRECT LENDING A BIG PLUS

In opening remarks during the *1997 Direct Loan Coalition Symposium*, Secretary Riley told participants "Thanks in large part to your support, direct lending has become one of the shining success stories of the Clinton Administration. "When we unveiled plans for the Direct Student Loan Program, you all

"...direct lending epitomizes what good government is all about."

**Education Secretary Richard W. Riley
March 3, 1997**

resolved to make 'change' your friend. "...you embraced this new way of doing business. "Now, your colleges, your students, and the nation's taxpayers are the better for it." In closing, Riley reminded participants that "direct lending remains a central part of the administration's strategy to help students and families pay for college. A big plus," he said, "is the fact that students borrow less money up front because of the simplicity of direct lending."

NON-REGULATORY CHANGE

The Secretary has established new loan limits for students enrolled in preparatory study for graduate or professional programs. The new limits are effective for Direct Loans originated on or after January 16, 1997. Any student currently enrolled at least half-time in a course of study necessary for enrollment in a graduate or professional program would be eligible for loans at the third- and fourth-year limits. Previously, these borrowers were eligible for the first year loan limits.

A LOOK TO THE FUTURE

HIGHLIGHTS: 1997 DIRECT LOAN SYMPOSIUM

**"You can tell the values of government
by how the government spends your money"**

**U.S. Representative Dale E. Kildee
March 4, 1997**

A new paradigm, which began with Academic Year 1994-95, to establish a faster more efficient way to deliver federal student loans, was the topic of discussion at the Direct Loan Coalition Symposium, March 3-4 in Washington, D.C. Senior managers from the Department of Education, the White House, Government Accounting Office (GAO), and Financial Aid Administrators joined U.S. Representatives Dale E. Kildee and William D. Ford (retired), and key former and current Congressional committee staff to discuss their vision for the future of direct lending.

The focus was on the year 2000 and expanding direct lending. The most challenging issue for symposium participants, was development of a strategy to achieve a level playing field with the student loan industry. The Direct Loan Task Force will lead the challenge, joining the White House's efforts to place a higher profile on Education for the Year 2000. ED's goal is to increase program participation from current levels to 50 or 60 percent of the student loan market share. Over the next several months, ED will host focus groups, distribute pamphlets and flyers, and have a strong presence at association meetings and other forums to promote direct lending.

What Direct Loan Schools Can Do NOW for Year 2000

Serve as conduits for the Department's efforts to expand direct lending. As advocates of direct lending, you can offer insights to non-Direct Loan schools about the benefits of direct lending. Points to emphasize--

- ✓ *direct lending is simpler for colleges* to administer, faster for students and parents to obtain funds, and easier for borrowers to repay loans.
- ✓ *direct lending* has improved service and delivery for borrowers and has helped to increase access to postsecondary education.
- ✓ *direct lending is customer-driven*, relying on schools, borrowers and focus groups for evaluation and assessment of program improvements.

DIRECT LOANS TRAINING DATES AND CONTACTS

(See page 4 for Course Descriptions)

Regions	New Users	Current Users	Contacts
I			James White
10 Causeway Street			(617) 565-6911
Third Floor, Room 343	May 6-7		(617) 565-8636 <i>fax</i>
Boston, MA 02222	June 3-4		james_white@ed.gov
II		May 28	Anthony Andrade
75 Park Place	May 1-2	May 29	(212) 264-8012
12th Floor	*May 5-7	June 3	(212) 264-1666 <i>fax</i>
New York, NY 10007	May 14-15	June 4	anthony_andrade@ed.gov
III/HEADQUARTERS			Janice Stribling
7th and D Streets, SW			(215) 596-1725
ROB-3, Room 4009	May 6-7		(215) 596-1726 <i>fax</i>
Washington, D.C. 20202-5387	*May 20-22		janice_stribling@ed.gov
IV			Keisha Davis
61 Forsyth Street, SW			(404) 562-6264
18th Floor	*May 20-22	June 10	(404) 562-6283 <i>fax</i>
Atlanta, GA 30303-3104	*June 3-5	June 12	keisha_davis@ed.gov
V			Betty Bultsma
111 North Canal Street	*May 13-15		(312) 886-8766
Room 1030	May 20-21		(312) 886-6737 <i>fax</i>
Chicago, IL 60606	May 29-30		betty_bultsma@ed.gov
VI			Sue Goldman
1200 Main Tower			(214) 767-9607
Room 710	*April 29-May 1		(214) 767-9604 <i>fax</i>
Dallas, TX 75202	*May 13-15		r6sg1@sfa.ope.ed.gov
VII			Pamela Cannavan
7505 Tiffany Springs Pkwy	*May 5-7		(816) 880-4090
Suite 500	May 8-9		(816) 891-8713 <i>fax</i>
Kansas City, MO 65153-1367	*May 28-30		pamela_cannavan@ed.gov
VIII			Devin Croft
1391 N. Speer Boulevard			(303) 844-3677 EXT. 125
Suite 800	May 8-9		(303) 844-5756 <i>fax</i>
Denver, CO 80204	May 22-23		devin_croft@ed.gov
IX			Pat Walker
50 United Nations Plaza	*May 6-8		(415) 437-8849
Room 137	*May 13-15		(415) 437-8852 <i>fax</i>
San Francisco, CA 94102	*May 27-29		pat_walker@ed.gov
X			Bob Martin
1000 Second Avenue	*May 13-15		(206) 287-9840
Suite 1200	*June 3-5	May 8	(206) 553-0800 <i>fax</i>
Seattle, WA 98104-1023	*June 24-26	June 18	bob_martin@ed.gov

*Includes Novice Training.

Current schools can attend New Users session if refresher training is not available in their region.

DIRECT LOANS

Training Registration Form

Participant's Name: _____ Date: _____

☐ Financial Aid Administrator ☐ Owner ☐ Vice President
☐ Fiscal Officer ☐ President ☐ Other _____

Phone #: () _____ Fax #: () _____

Contact Person: _____
(If other than participant)

Institution Name: _____ OPE ID #: _____

Address: _____

City _____ State _____ Zip _____ +4 _____

ED USE ONLY

Date Received

Date Confirmation
Sent

Confirmation
Sent By

Special
Accommodations

__ YES __ NO

1st Choice

2nd Choice

Location	Date

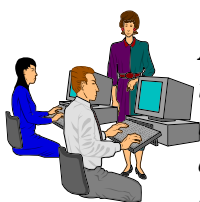
- A separate **Training Registration** Form must be completed for each attendee.
- Please **type or print** when completing this form.
- This registration request **must be received at least two weeks prior to the class**.
- Since class size is limited, registration requests will be scheduled in the order of receipt.
- **If you have questions or need to cancel/reschedule**, contact the Account Management Training Specialist at the site you plan to attend.
- Send Training Registration Form to the Account Management Training Specialist at the site you plan to attend.
- ☐ Please check this box if you will need special accommodations/services during the training. Please explain below

OFFICIAL BUSINESS

Penalty for Private Use
\$300

FIRST CLASS

DIRECT LOAN TRAINING



A series of training sessions will be held during April, May and June for schools participating in the William D. Ford Federal Direct Loan Program. The sessions will be held in the Department's Regional Training Facilities (see page 2 for addresses). Training will begin each day at 9:00 a.m. and end at approximately 4:30 p.m. You may register for training using the form on page 3.

1997-1998 Direct Loan Training (Two Day Session). This training session will help new schools understand the loan process and all procedures for sending and receiving data from the Direct Loan Origination Center (LOC). This two-day session combines program and policy information with hands-on instruction on the EDEExpress software supporting Direct Loan functions. It covers all policies and procedures for a school to administer the Direct Loan Program. These sessions are listed under the "New Users" column on the Direct Loans Training Dates and Contacts page.

For New Users Getting Started with EDE and/or EDEExpress. This one-day session is for schools that have little or no experience with EDE and/or EDEExpress. This session covers the basic processes of Electronic Data Exchange (EDE): how data is exchanged, transmitted and received. It also focuses on the use and navigation of EDEExpress to create, send and receive data. The session will also focus on the use of the Title IV Wide Area Network (TIVWAN) to transmit data. **These sessions will be held on the first day of the sessions identified by an (*) on the Training Dates and Contacts page.**

For Current Direct Loan Schools. This one-day session is for Year 1, Year 2, and Year 3 Direct Loan schools interested in learning what's new in program requirements and the 1997-98 version of EDEExpress Direct Loan software. This will be a refresher course and is not intended for new users.

ABOUT OUR NEWSLETTER

The Direct Loan Newsletter is published bi-monthly by:

Office of Student Financial Assistance

Direct Loan Task Force

U.S. Department of Education

600 Independence Avenue SW

Washington, D.C. 20202-5111, Room 5042

Editor: Joyce Rice

Copies are available free of charge upon request from the Direct Loan Servicing Center, School Relations Division, 1-800-848-0978 OR the newsletter may be downloaded from the Internet at:

<http://www.ed.gov/offices/OPE/DirectLoan/>

ED/OPE97-4